



New York State Association For Superintendents of School Buildings and Grounds

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September 19, 1989

Mr. Dale Grand, Esq.
c/o Peter Christopher Enterprises
2101 75th Street (Suite 4A)
Brooklyn, New York 11204

Dear Dale:

You were sensational! Your "put-on" as The Honorable Undersecretary of Health, Education & Welfare as our feature banquet speaker at our 35th Annual Conference is still being talked about.

The 500 plus people in the audience were completely fooled and I am certain that some of them still do not believe that you're really Dale Grand.

What made this even more amazing is that noone knew about it except Marie Rossi and I. Our Association President and the General Program Chairman were just as surprised as everyone else and especially with your knowledge of the school operation & maintenance business and the many problems they face with State Education Department mandates, the asbestos problem, etc., etc.

Please don't hesitate to use my name for future references should you ever need one that is 1000 per cent satisfied.

You're going to be a tough act to follow next year. At this writing, not one of our members trust me since this was considered the perfect "sting".

Cordially,

Fred Hack
Fred Hack
Executive Director

FH/hh